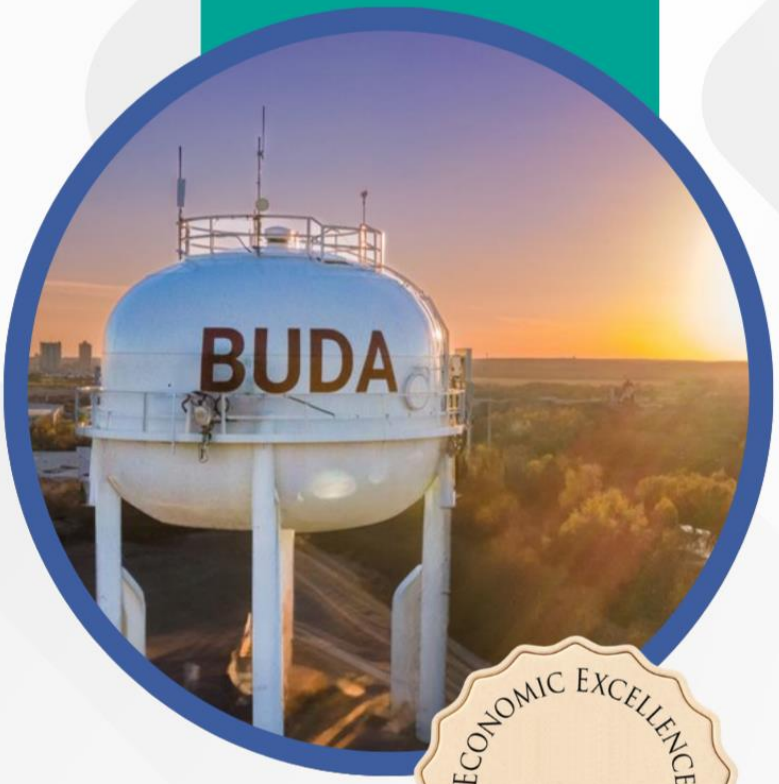
BUDA TX
Economic Development Corporation

BUDGET NARRATIVE

FY 26-27



ECONOMIC EXCELLENCE
TEDC
RECOGNITION

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Approved by Buda EDC Finance Committee May 18, 2026; Buda EDC Board adopted June 8, 2026; Buda City Council approved August 18, 2026.

BUDGET FY 26-27

BEDC

INTRODUCTION

who we are

The Buda Economic Development Corporation (Buda EDC) is the City of Buda's official economic development organization, established in 2001 to champion commerce and community through strategic, sustainable growth. As a Type B Corporation funded by a dedicated portion of local sales tax, Buda EDC works to strengthen the city's economic vitality by attracting investment, supporting local businesses, and fostering a resilient and diversified economy that enhances quality of life for residents and future generations.

Located in one of the fastest-growing regions in the nation, Buda offers a unique blend of opportunity, forward-thinking development, and a robust quality of life. Positioned along the IH-35 innovation corridor between Austin and San Antonio, the community provides businesses with access to a highly skilled workforce, major transportation networks, educational institutions, and metropolitan resources while maintaining the authentic character and cultural identity that define Buda.

Buda EDC advances economic prosperity through business recruitment, retention and expansion, entrepreneur and small business initiatives, workforce and infrastructure development, destination marketing, and strategic partnerships. The organization actively cultivates growth in targeted industries including advanced manufacturing, knowledge-intensive business services, entrepreneurship, and arts and entertainment sectors that align with Buda's long-term vision for innovation, job creation, and economic sustainability.

Through collaboration with the City of Buda, Greater Buda Chamber of Commerce, regional partners, educational institutions, and the private sector, Buda EDC serves as a catalyst for investment and opportunity. The organization is committed to creating a business-friendly environment where bold ideas, innovation, and responsible growth can thrive while preserving the heritage, culture, and sense of place that make Buda distinct.

As Buda continues to evolve, the Buda EDC remains focused on carefully curated economic development that balances progress with community values ensuring a thriving economy that benefits businesses, residents, and generations to come.

Buda EDC Mission

To **champion commerce and community** by fostering a business-friendly culture, advancing bold ideas and innovation, honoring tradition, and empowering every business to thrive.

Core Values

Respect

Serve our community with empathy and understanding.

Integrity

Build trust through transparency and accountability.

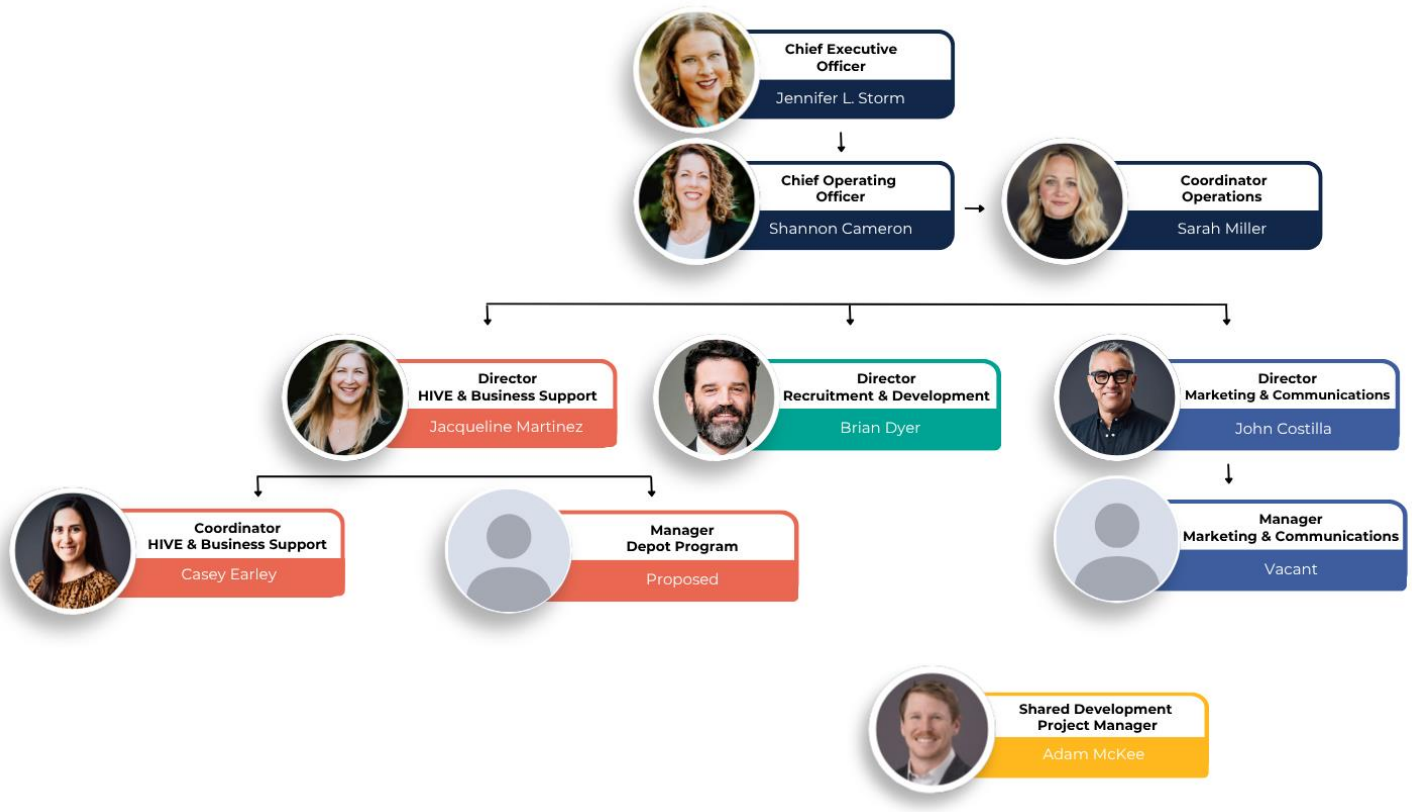
Courage

Take bold steps to create opportunity.

Excellence

Deliver results that make Buda shine.

staffing: *organizational chart*



staffing: *headcount*

Position Title	2026	2027
Chief Executive Officer	1	1
Chief Operating Officer	1	1
Coordinator - Operations	1	1
Director – Recruitment and Development	1	1
Director – HIVE & Business Support	1	1
Coordinator - HIVE & Business Support	1	1
Director – Marketing & Communications	1	1
Manager – Marketing & Communications*	1	1
+ Depot Program Manager		1
TOTAL	**8***	**9**

**The Marketing & Communications Manager was not filled in FY 26.*

Position Title: A recent job description review, salary and title study was conducted, and the following proposed changes are a result of that information. All Assistant Director titles have been changed to Directors to more accurately reflect the responsibility each have within their own department. Administrative Coordinator titles were changed to Coordinators given the scope and responsibility of their work and project management roles. Formerly Small Business Initiatives, is being renamed HIVE and Business Support to connect their work to that of the HIVE program and the support provided through the BRE program. These title adjustments all align with statewide EDC best practices.

+ Depot Program Manager: *A new full-time position to support The Depot on Main is being added as previously described in the approved Depot program. This position will oversee The Collective, the curated, co-op retail experience, store inventory, merchandising, and the retail incubator program, serve as a mentor for participants, manage the tenants of the individual spaces, oversee events, and building maintenance requirements.*

accomplishments: *fy 2025–2026*

The following are the key priorities and related accomplishments as defined in the 2024 Buda EDC adopted Strategic Plan and achieved between June 1, 2025, to May 31, 2026, for fiscal year (FY) 2025–2026.

Curate Investment: *We will attract quality investment to grow Buda's economy.*

- Partnered with the City of Buda, Hays County, and Emergency Services District No. 8 to support **H-E-B's** planned relocation and redevelopment project, transforming a former landfill site into an approximately **135,000 sq ft** new retail destination expected to generate more jobs, commercial investment, infrastructure improvements, and additional sales tax revenue while supporting redevelopment opportunities at the existing H-E-B site.
- Supported implementation of the **US Foods expansion** project through ongoing coordination with the Office of the Governor and Hays County, including support for **Texas Enterprise Zone** designation.
- Supported the recruitment and headquarters selection of **Perseus Defense**, a Y Combinator-backed defense technology company specializing in counter-drone systems, to Tower Business Park. The company is projected to create approximately **400 jobs** within five years, including engineering, advanced manufacturing, research and development, and operations positions.
- Supported the relocation of **TerraFirma**, an artificial intelligence and robotics company founded by former SpaceX engineers, to a new headquarters and testing facility, which includes operational and testing space supporting advanced robotics, automation, and construction technology innovation. The company is projected to create approximately **350 jobs** within five years.
- Assisted with the announcement of **Infravision**, an aerial robotics and power infrastructure technology company, to expand North American operations to Buda, strengthening Buda's visibility among high-growth infrastructure technology and robotics firms.
- Responded to **49 Requests for Proposals** (RFPs), advancing **12** competitive economic development projects to **shortlist status**, representing potential capital investment and high-wage job creation opportunities within Buda's target industry sectors.
- Developed and launched the **Recruiting and Investing in Skilled Employment (RISE)** incentive program, establishing a strategic recruitment framework focused on attracting aerospace, defense, semiconductor, robotics, artificial intelligence, advanced manufacturing, and knowledge-based employers, improving Buda's competitiveness for high-wage job creation and innovation-driven investment opportunities.
- Participated in the **Korea Trade Mission** in partnership with the Greater Austin Asian Chamber of Commerce (GAACC), meeting with defense and advanced manufacturing companies including **Futronic Technology** in Busan, Korea. Within two months of the mission, Futronic returned to Buda reporting active client demand and confirmed forward momentum.

accomplishments: *fy 2025–2026 (cont.)*

Curate Investment (cont.)

- Secured participation in the **GAACC Access Asia Taiwan 2026 Trade Mission** to advance semiconductor supply chain and advanced manufacturing recruitment efforts in international markets.
- Submitted and supported a projects application for the Texas Enterprise Fund (TEF), representing Buda's third TEF-supported recruitment effort.
- Positioned Buda EDC as a recruitment and ecosystem partner in the **Starburst Aerospace Innovation Corridor Defense Accelerator (ICDA)**, connecting Buda to emerging defense-tech and dual-use technology companies.
- Developed an **aerospace and defense vendor ecosystem map** utilizing GIS technology to visually communicate Buda's emerging industry cluster to site selectors, prospects, and regional partners.
- Relaunched and elevated the **Curated Crawl** immersive trolley tour initiative highlighting **65** development projects, redevelopment sites, infrastructure investments, and strategic opportunity areas shaping Buda's future growth. **Three tours** engaged more than **95** business leaders, elected officials, commission members, commercial brokers, educators, major employers, and regional partners.
- Facilitated infrastructure support and site readiness coordination for key economic development projects including utility connections on FM 2770, utility relocation coordination on Austin Street, and future transportation improvements at RM 967 and Oyster Creek.
- Nominated **Perseus Defense** for **Trade & Industry Development's CiCi Community Impact** Award, securing the win, resulting in nationwide recognition and industry exposure.
- Nominated **Tower Business Park** for **Austin Business Journal Commercial Real Estate Award** recognition where Tower was selected as a finalist.
- Nominated **Andres Urrego** for **Opportunity Austin's A-List Awards**, where he was recognized as a finalist in the AI Standout Category.
- Earned the **2025 Award For Leadership in Advancing GIS Technology in Economic Development** from GIS WebTech.
- Represented Buda at strategic business recruitment events and conferences including the **Wharton Aerospace Conference**, **Austin Tech Week**, HCEDP Economic Outlook, **Retail Live**, **Office of the Governor regional summits**, EconoMix, and multiple **international recruitment and site selector engagements**.

accomplishments: *fy 2025–2026 (cont.)*

Curate Local: *We will support and celebrate the businesses and entrepreneurs that call Buda home.*

- Conducted **74 Business Retention and Expansion (BRE) visits** to identify operational challenges, workforce needs, growth opportunities, and business support priorities, with findings documented to guide data-driven economic development initiatives.
- Awarded **$350,560 in Local Enterprise Assistance Program (LEAP)** incentives to **65 local businesses**, supporting renovations, marketing, equipment purchases, business expansion efforts, and job retention throughout the community from the June of 2025 through 2026.
- **Supported downtown reinvestment and redevelopment activity** through incentive agreements and partnerships involving **Treze**, **108 N Main LLC**, and **Robertson Land Development**, strengthening commercial activation of Main Street investment momentum.
- Advanced **The Depot on Main** project through design, planning, and renovation activities, positioning the historic rail depot as a future downtown activation venue, entrepreneur support hub, live music destination, and retail incubator space supporting small business growth and visitor engagement.
- Hosted the **fourth annual Buda Business Appreciation Event** with more than **177 attendees** representing **over 72 local businesses**, recognizing business resilience, entrepreneurship, innovation, and community impact.
- Expanded local business visibility through a full-page Hays Free Press feature recognizing Buda Business Appreciation award winners.
- Executed the citywide **Shop Small** campaign during the 2025 holiday season with participation from **34 businesses** and more than **2,700 shoppers**, activating Downtown Buda through coordinated promotions and the **Buda Trolley** hop-on/hop-off experience.
- Launched the **Buda Bucks** gift card campaign to encourage local spending during the 2025 holiday season while increasing visibility and customer engagement opportunities for participating local businesses.
- Sponsored **11 vendor booth opportunities** for Buda-based businesses during the **Railcar Revival Music Festival**, which attracted more than **4,000 attendees** and expanded customer exposure opportunities for local entrepreneurs.
- Facilitated weekly "**Java with Jacquie**" networking and outreach sessions resulting in **31 direct engagements** with business owners, entrepreneurs, and prospective small businesses.
- Hosted the inaugural **Retail Roundup**, bringing together local retail business owners to discuss economic conditions, operational challenges, collaboration opportunities, and strategies supporting long-term retail growth in Buda.

accomplishments: *fy 2025–2026 (cont.)*

Curate Tomorrow: *We will unleash Buda's innovation potential, building tomorrow's Buda today.*

- Expanded programming and activation of **The Home for Innovators, Visionaries, and Entrepreneurs (HIVE)**, strengthening Buda's innovation ecosystem through entrepreneur programming, mentorship, networking, and startup support initiatives.
- Implemented **an 8-week entrepreneur cohort program** through the HIVE, resulting in **61** entrepreneurs, founders, and small business owners successfully completing the first three programs in FY 2025–2026.
- Hosted the **third annual Texas Venture Fest** alongside the inaugural **Buda-ful Fest**, attracting approximately **200 entrepreneurs, investors, founders, business leaders, and ecosystem partners** while showcasing Buda's growing startup and innovation economy.
- Hosted the **second annual South of South By (SOSX)** event during SXSW, attracting more than **100 entrepreneurs, creatives, founders, and innovation-focused visitors** while promoting Buda's emerging role within the Central Texas innovation ecosystem.
- Facilitated **six founder and entrepreneur networking events** supporting mentorship, collaboration, startup relationship development, and ecosystem connectivity.
- Promoted Buda's innovation environment and entrepreneur ecosystem through participation in SXSW, Austin Tech Week, and regional innovation-focused events connecting Buda to investors, technology professionals, and startup leaders.

accomplishments: *fy 2025–2026 (cont.)*

Curate Talent: *We will invest in the talent that will shape the future of Buda.*

- Hosted more than **10 business development workshops, educational programs, and entrepreneur training opportunities** supporting more than **130 entrepreneurs, founders, and business owners** through partnerships with SBA, LiftFund, Frost Bank, Bank OZK, HCEDP, and regional business organizations.
- Hosted the second annual **Entrepreneur Camp with 122 attendees,** connecting entrepreneurs, founders, banking institutions, SBA representatives, and regional partners through a full-day symposium focused on launching, scaling, and sustaining businesses.
- Hosted the second annual **Buda Early Entrepreneur (BEE) Market featuring 36 K–12 student entrepreneurs**, promoting entrepreneurship, creativity, leadership development, and business literacy among youth participants.
- Co-hosted **three Future Careers Expo regional job fairs** in partnership with HCEDP, Lockhart EDC, Luling EDC, the City of Kyle, and the City of San Marcos Economic Development Departments, **connecting 413 job seekers with 73 employers** representing more than 850 available positions.
- Hosted the **third annual no-cost CPR and First Aid Training** for local businesses with **35 participants** while preparing for the fourth annual training session with more than 60 registered participants to support workforce preparedness and workplace safety.
- Facilitated HIVE Rise & Shine networking sessions, Coffee with a Counselor events, cohort recruitment activities, and entrepreneur engagement initiatives supporting **more than 77 entrepreneurs, business owners, founders, and professionals.**
- Launched the **THRIVE 0% interest loan program in partnership with LiftFund** to expand access to capital for Buda entrepreneurs and small businesses. During the initial launch phase, the program received four applications and successfully awarded funding to its first participating business.
- **Hosted LiftFund training sessions with 13 attendees** focused on lending readiness, access to capital, and small business financing opportunities.
- **Initiated development of a workforce development tracker** connecting aerospace, defense, advanced manufacturing, and technology employers with regional workforce and training resources supporting long-term industry growth.

accomplishments: *fy 2025–2026 (cont.)*

Curate Experience: *We will promote and curate Buda as a unique Central Texas experience.*

- Partnered with **Sun Radio** to launch the **Southbound Music Series**, creating a recurring live music event activating Downtown Buda, increasing regional visibility, and promoting Main Street businesses and entertainment destinations. Promotional campaigns generated a monthly average of **1.1 million impressions, 8,000 listeners, and 1,550 online streaming engagements.**
- Executed the **Heritage Sessions** culinary and live music experience at The Carrington House, integrating culinary arts, music, hospitality, and workforce collaboration while showcasing Buda's creative economy and cultural identity.
- Co-hosted the inaugural **Bloom N' Cruise** event in partnership with Jerry Dixon's Automotive, Klassic Kars, and News Radio KLBJ, activating Downtown Buda through a classic car show, vendor experience, and community event attracting residents and visitors to Main Street businesses.
- Co-sponsored the second annual **Railcar Revival Music Festival**, drawing more than **4,000 attendees** while supporting local business visibility, entertainment activation, and destination branding.
- Released the **second edition** of the annual **Buda Magazine** showcasing local attractions, restaurants, events, entrepreneurs, and economic development initiatives to strengthen destination awareness and community storytelling.
- Expanded regional destination visibility through **coordinated media campaigns and partnerships** with CultureMap, Sun Radio, Austin Business Journal, and other digital marketing initiatives positioning Buda as a destination for business, dining, culture, entrepreneurship, and entertainment.
- Collaborated with regional media partners to promote Main Street businesses, entrepreneur initiatives, and community events while strengthening Buda's identity as a vibrant small-town destination.

accomplishments: *fy 2025–2026 (cont.)*

Operational Accomplishments: *Demonstrate operational excellence, transparency, and community engagement beyond core program areas.*

- **Jennifer Storm** was awarded the **International Economic Development Council (IEDC) 2025 Economic Developer of the Year Award**, recognizing excellence in leadership and economic development innovation.
- Earned **Gold recognition** in IEDC's Excellence in Economic Development Awards for the **General Purpose Website category** and **Bronze recognition** in the **Special Event category** for the Buda Business Appreciation Event.
- Earned the **Texas Economic Development Council (TEDC) Economic Excellence Recognition**, highlighting adherence to professional standards, continuing education, and economic development best practices.
- Received the **Government Finance Officers Association (GFOA) Certificate of Achievement for Excellence in Financial Reporting**.
- Achieved a **clean audit for FY 2024–2025**, demonstrating strong financial management practices and organizational transparency.
- Successfully **transitioned human resources and payroll administration** to internal organizational management, improving operational autonomy and efficiency.
- Expanded Buda EDC's **marketing and communications reach** through coordinated digital campaigns, business storytelling, media relations, and promotional initiatives supporting business recruitment, entrepreneur engagement, destination development, and small business visibility. FY 2025–2026 efforts generated:
    - more than **1 million social media impressions** promoting the Buda EDC brand and initiatives;
    - **796,981 views** on business support and local business promotional content;
    - **50,000–85,000** monthly digital impressions;
    - **13,686 website users** generating more than **75,133 engaged website visits**;
    - **24 earned media placements** in outlets including *Austin Business Journal, Community Impact*, Fox 7 News, and *Hays Free Press*;
    - **promotion of 50–75 local businesses** through campaigns, media, social storytelling, and business spotlights;
    - a **23% increase** in social media followers totaling **4,883 followers**; and
    - development of **11 campaign-specific landing pages** supporting entrepreneurship, workforce, recruitment, placemaking, and small business initiatives.
- Executed **strategic advertising and marketing campaigns** promoting Buda's business environment, entrepreneur ecosystem, events, and destination assets through partnerships with CultureMap, Austin Business Journal, Sun Radio, and Technology & Industry publications.
- Delivered or promoted **61 press releases, announcements, and feature stories** through website, social media, and regional media distribution channels.

accomplishments: *fy 2025–2026 (cont.)*

Operational Accomplishments (cont.)

- **Featured, interviewed, or promoted startup businesses** through print, digital, social, and television media coverage.
- Promoted **Small Business Week and Economic Development Week** through **seven podcast episodes**, a City of Buda proclamation, and coordinated business appreciation promotional campaigns.
- Developed **seven** updated marketing collateral components highlighting Buda demographic data, workforce information, quality of life metrics, and target industry sectors including Advanced Manufacturing, Knowledge Intensive Business Services, Restaurant & Retail Destination, and Entrepreneurism/Buda HIVE.
- Developed **new visual branding and logo assets** supporting LEAP, RISE, THRIVE, Buda Bingo, Buda-ful Fest, SoSX, and The Depot on Main initiatives.
- Expanded **awareness of Buda's economic development strategy and entrepreneur ecosystem** through **podcast appearances, speaking engagements**, and thought leadership opportunities including the Develop This! Podcast, Austin Era's Podcast, Linked Glenn's "Building Beyond Buda," the American Planning Association Texas Conference at Texas A&M: "A Playbook for Growth: How Buda is Using Sports Infrastructure to Shape Community and Economic Development," and Texas Economic Development Council Mid-Year Conference: "Building a Founder Economy: Why Entrepreneurship is the Most Underrated Economic Development Strategy"
- Developed and implemented a **structured two-stage RFI screening and decision-making process** to improve consistency, strategic evaluation, and tracking of industrial recruitment opportunities.

department objectives: *fy 2024–2028*

The following goals guide future economic development decisions for the community based on Buda EDC's 5-year strategic plan adopted in 2024.

Budget Process: The Buda EDC budget outlines its programs and expenditures for the upcoming fiscal year, and after approval by the Board of the Directors of the Buda EDC ("Board"), the budget is submitted to Buda City Council so it can discharge its duties to approve all programs and expenditures of the Buda EDC under Tex. Local Gov't Code Sec. 501.073.

In addition, Buda EDC publishes a general notice in the *Hays Free Press* to give general notice to the public of its planned budget, programs, and proposed expenditures for each fiscal year and holds a public hearing on its budget, programs, and proposed expenditures.

Budget Management: The CEO shall manage the budget after it is formally adopted by the Buda EDC Board and approved by Buda City Council.

Procurement: The CEO shall manage the selection, procurement, and payment of items and services to be used by Buda EDC that cost $20,000 or less each, without further approval of the Buda EDC Board. If the expenditure is over $20,000 and previously approved in the budget, selection, procurement, and payment of items and services shall be managed by the President of the Buda EDC Board or their designee.

Budget Adjustments: The CEO is responsible for managing the operating budget after it is formally adopted by the Buda EDC Board and Buda City Council. The CEO is authorized to transfer funds of any unencumbered appropriation balance among programs or budget line items within budget categories without seeking a budget amendment from the EDC Board or Buda City Council with a limit of $50,000 total transfer in/out of each line item within the fiscal year.

Budget Reallocations Authorized: Within the limits of the current adopted budget, as may be amended, the Buda EDC Board may reallocate any budgeted, unencumbered funds among approved Buda EDC programs, budget categories, or budget lines without seeking a budget amendment from the Buda City Council.

Budget Amendments: The Buda EDC Board will consider budget amendments on an as-needed basis. For efficiency, staff shall recommend budget amendments to include the amount of the expenditure rounded to the nearest thousand-dollar increment. Approved budget amendments will be sent to Buda City Council for approval on consent agenda.

Authority to Sign Agreements Related to Approved Items and Services: In approving each fiscal year budget, the Buda EDC Board authorizes the Board President, or if unavailable, the Vice President, to sign any agreement for services or items approved in the budget for use by Buda EDC without further authorization from the Buda EDC Board. Any agreements over $20,000 shall be reviewed by EDC's legal counsel. Pursuant to a standing resolution adopted by the Buda EDC Board, the CEO may, on behalf of the corporation, enter contracts for goods and services approved in the budget and involving sums of $20,000 or less. Payment of other authorized EDC expenditures shall be governed by the duly adopted Bylaws of the corporation.

BUDGET OPERATIONS (cont.)

+ Rollover Policy of Prior FY Funds for Existing Contractual Obligations: *Resolution 2026-0112 authorizes the Buda EDC Board to rollover unexpended funds from one fiscal year to the next to ensure continuity of approved contractual obligations. The resolution affirms the EDC's commitment to sound fiscal management by allowing previously budgeted but unspent funds to remain available for their intended economic development purposes, in compliance with applicable state law and local policy.*

+ Promotional Partnerships: *In past years, the CEO was authorized by the Buda EDC Board to execute promotional partnerships up to $1,000 per organization. Beginning with FY 27, the CEO is authorized to approve and execute promotional partnership agreements and related expenditures up to $2,500 per organization or event, provided the expenditure is included within the adopted budget and supports economic development objectives, community engagement, or activities that promote Buda as a great place to live, work, and do business. Any promotional partnership agreement or related expenditure exceeding $2,500 or above the adopted budget amount shall require approval by the Buda EDC Board.*

+ Promotional Purposes Account: *The Promotional Purposes Account was established by the Buda EDC Board with the FY 24 budget to track unspent eligible marketing funds that roll forward annually and remain available for use in the current or future fiscal years. This fund provides a clear and consistent method for accounting for promotional fund balances over time, supports transparency in the budgeting process, and helps ensure eligible rollover funds are properly identified and available for authorized promotional expenditures in accordance with the Limitation on Use of Revenues for Promotional Purposes Texas Local Government Code Section 505.103 as described in the "designated services: promotional purposes and marketing" section of the budget.*

PROJECTS & PROGRAMS

Buda EDC intends to fund and implement the following projects and programs as appropriate and as fully described in the approved FY 2026–2027 budget. These projects and programs generally represent land, buildings, equipment, facilities, staff, expenditures, targeted infrastructure, and improvements found by the Buda EDC Board of Directors to promote new or expanded business development under Texas Local Government Code Sections 501 and 505.

Recruitment Program

Incentives - Local Enterprise Assistance Program (LEAP) Small Business Program

Incentives - Large Business Program

Incentives - Contingency

Incentives – Buda Brand

Incentives - Recruiting & Investing in Skilled Employment (RISE) Industrial Program

Incentives - Retail & Restaurant Program

Business Retention and Expansion Program

Business Development - Project Downtown

- **Future Land Improvement Program (FLIP)**

Business Development - Project Catalyst

Recreational/Community Enhancement

City Reimbursement - CIP Projects

Capital Outlay - Land

+ Targeted Help for Retention, Innovation, Ventures, and Expansion (THRIVE)

For more information, see page 28.

2026–2027 BUDGET

general revenue

	2026 Budget	2027 Budget	% Change
Sales Tax - General	4,549,000	4,718,700	4%
Facility Rentals	6,000	13,500	125%
Program Fees	4,000	4,000	-
Interest Income	450,000	450,000	-
EDC Reimbursements	78,000	20,000	-74%
TOTAL	***$5,087,000***	***$5,206,200***	***2%***

General Sales Tax: Buda EDC's primary revenue source is the collection of sales tax within the sales and use boundaries of the City of Buda. Approximately 48% of the taxpayers within these boundaries pay 1/2 cent sales and use tax and 30% of the taxpayers pay 1/3 cent sales and use tax. 22% of taxpayers remitting to the City of Buda are outside the sales and use tax jurisdiction and pay either 1/2 or 1/3 cent depending on where the taxpayer provides services or delivers products within the city. The City of Buda's Finance Director provided EDC with a budgetary estimate for the general sales tax as shown above.

Facility Rentals: Revenue generated at The HIVE (307 N. San Marcos Street) comprises lease agreements with tenants such as The Greater Buda Chamber of Commerce.

+ The projected increase is due to the tenant rental agreement set to increase based on actual costs.

Program Fees: Revenue generated from training sessions, workshops, and special events hosted by the Buda EDC and The HIVE that require participant registration or attendance fees.

Interest Income: Buda EDC funds and reserves are invested according to EDC Investment Policy and earn an estimated 3.5–4.5% interest rate with TexPool. Buda EDC is currently earning on average $45,000 in interest monthly.

EDC Reimbursements: Revenue generated from reimbursements for funding agreements, joint programs, and events such as the Sun Radio Southbound Music Series and the Buda Magazine, in collaboration with partner organizations such as the City of Buda and The Greater Buda Chamber of Commerce.

– This year's budget anticipates a reduction as it only includes the City's magazine portion.

salaries & benefits

	2026 Budget	2027 Budget	% Change
Salary - Full Time	890,000	1,050,000	18%
Salary - Temporary	6,000	7,200	20%
Overtime	7,000	6,000	-14%
Longevity Pay	1,500	2,700	80%
Car Allowance	21,000	21,000	-
Cell Phone Allowance	8,200	8,200	-
Cell Phone Equip. Allowance	750	1,500	100%
Health Reimbursements	6,000	9,000	50%
FICA Tax	72,000	81,000	13%
Employee Insurance	87,000	109,000	25%
Workers' Compensation	1,700	1,600	-6%
Retirement	125,000	140,000	12%
Other Personnel Expenses	20,000	25,000	25%
+ Salary - Part Time		*50,000*	
TOTAL	**$1,246,150**	**$1,512,200**	**21%**

Salary – Full Time: Salaries for all Buda EDC full-time staff as shown in the staffing section.

+ The increase accounts for one new full-time position and 3% across-the-board cost-of-living adjustment consistent with that recommended by the City of Buda to address the current inflation environment, performance-based increases as earned, organizational growth, and expanded program delivery capacity.

Salary – Temporary: The EDC has utilized interns in a variety of support positions.

+ Increase to allow for year-round interns or additional interns should opportunities be identified to support expanded program delivery capacity.

Overtime: This is estimated overtime hours for non-exempt employees based on after-hours events. Supervisors will monitor overtime and keep it at a minimum using flex time where possible.

– The decrease reflects almost a year of two non-exempt employees and a more accurate budget estimate.

Longevity Pay: After 12 months of employment, all EDC employees are given $8 for each month of tenure, which is paid in November. This increases with employee's tenure.

+ Due to organizational growth and expanded program delivery capacity, this line is increasing.

salaries & benefits (cont.)

Car Allowance: Staff are provided with an auto allowance if their duties require extensive travel during work. All employees receiving an allowance will be refunded at the current IRS mileage rate for any trips with mileage that exceeds 50 miles one-way. Other employees who do not receive an allowance will be reimbursed for all mileage at the current IRS mileage rate. The CEO's car allowance is part of a separate employment agreement and included in this budget item.

Cell Phone Allowance: In lieu of a work-provided cell phone, each full-time employee is provided with an allowance to conduct their employment duties via an app on their personal cell phone.

Cell Phone Equipment Allowance: Employees receiving the cell phone allowance are provided $250 every other year for the upkeep of cell phone equipment costs.

+ Increase due to the number of positions eligible this year (6).

Health Reimbursements: Employees working at least 30 hours per week are eligible for the medical reimbursement program. Employees are responsible for the first $750 of their deductible and/or out-of-pocket total maximum cost. Once the employee pays the first $750, the EDC reimburses up to the plan's out-of-pocket maximum per calendar year. In addition, the EDC reimburses $10 on any office visit copay and reimburses $10 on any prescription copay. Reimbursements apply to medical claims covered by the health insurance plan only.

+ Increase projected due to organizational growth at an estimated $1,000 per employee.

FICA Tax: This is the EDC's portion of Social Security and Medicare taxes as mandated by the Federal Insurance Contributions Act (FICA).

+ Increase projected due to organizational growth for expanded program delivery capacity.

Employee Insurance: Buda EDC pays for employee selected dental, vision, health, and life insurance.

+ Increase projected due to rate increases from provider to the City as well as organizational growth for expanded program delivery capacity.

Workers' Compensation: This is an "at cost" reimbursement to the City of Buda for coverage through Texas Municipal League (TML).

– Decrease due to current rates with no claims.

Retirement: It is mandatory for EDC employees to contribute 7% of their salary to the Texas Municipal Retirement System (TMRS), and the EDC provides a 2 to 1 match.

+ Increase projected due to organizational growth for expanded program delivery capacity.

salaries & benefits (cont.)

Other Personnel Expenses: Buda EDC provides a $300 one-time annual holiday payment to all employees per the Personnel Policy in the Employee Handbook; this is calculated at $360 per employee and, after taxes, each employee receives $300. Other personnel expenses such as Texas Workforce Commission payments as well as incentives for employees who are bilingual or are notaries, possible bonuses, if applicable, and potential severance payments per agreement are also included.

+ Increase projected due to organizational growth for expanded program delivery capacity.

+ Salary – Part-Time: *Salaries for any part-time staff members are included here. This increase accounts for the addition of support position(s) for The Depot on Main Collective as well as other possible support positions if needed.*

supplies & materials

	2026 Budget	2027 Budget	% Change
Office Supplies	8,000	15,000	88%
Small Tools/Equipment/Furniture	15,000	25,000	67%
Postage	3,000	3,000	-
Meals & Drinks	20,000	25,000	*25%*
TOTAL	***$46,000***	***$68,000***	***48%***

Office Supplies: Buda EDC utilizes general office supplies, such as copier, ink, paper, and miscellaneous supplies, for its day-to-day operations.

+ This increase is due to organizational growth and expanded program delivery capacity associated with new facilities including the new office location, The Depot on Main, and economic development initiatives.

Small Tools/Equipment/Furniture: This includes computers, laptops and monitors, desks, office chairs, and other necessary office and technology replacements and upgrades.

+ This increase reflects increased activity due to organizational growth and expanded program delivery capacity associated with new facilities

Postage: This line item refers to general mailing supplies and postage.

Meals & Drinks: This item includes meals and drinks for meetings, Board meeting dinners, and an annual Board appreciation dinner.

+ This increase reflects increased costs of staff, Board, committee meetings, due to organizational growth and expanded program delivery capacity.

repair & maintenance

	2026 Budget	2027 Budget	% Change
Repairs & Maintenance Buildings	25,000	50,000	100%
TOTAL	***$25,000***	***$50,000***	***100%***

Repair & Maintenance Building: Buda EDC owns and maintains locations at 307 N. San Marcos Street, a new office location at 1750 RM 967, and The Depot on Main at 317 Main Street in Buda, Texas. This category consists of regular maintenance costs such as:

- Building maintenance, windows, HVAC, plumbing, roofing, and other general upkeep and maintenance expenses.
- Cleaning, pest prevention, landscape maintenance, and fertilization.

+ Increase is an estimated projection to include the new office Headquarters and The Depot on Main coming online and the anticipated expenses based on the history of costs at the HIVE.

designated services: *operations*

	2026 Budget	2027 Budget	% Change
Dues & Subscriptions	115,000	130,000	13%
Professional Services*	270,000	400,000	48%
Rental of Equipment	2,500	3,000	20%
Travel & Seminars	70,000	90,000	29%
Service Fees	2,000	2,000	-
Utilities - General	20,000	30,000	50%
Storage & Rental	62,000	31,000	-50%
City Reimbursement - MOU	190,100	180,300	-5%
TOTAL	***$731,600***	***$866,300***	***18%***

Dues & Subscriptions: Buda EDC maintains dues and subscriptions that support its mission, including, but is not limited to, the following:

- **Regional Partnerships and Memberships:** Hays Caldwell Economic Development Partnership (HCEDP), Team Texas, Korea Trade-Investment Promotion Agency (KOTRA), Greater Austin Asian Chamber of Commerce (GAACC), Texas Korea Forum, Enterprise Singapore, and other recruiting organization memberships.
- **Professional Associations:** Southern Economic Development Council (SEDC), Texas Economic Development Council (TEDC), International Economic Development Council (IEDC), International Council of Shopping Centers (ICSC), Business Retention and Expansion International (BREI), American Marketing Association (AMA), Texas University Network for Innovation and Entrepreneurship (TUNIE), San Antonio Manufacturers Association (SAMA), Austin Regional Manufacturers Association (ARMA).
- **Subscriptions, Apps, and Publications:** Magazine/professional publication subscriptions, website hosting, domain names, Adobe, Canva, *Texas Monthly*, *Austin Business Journal*, Mirror Web, *Hays Free Press*, Impact DataSource, GisWebTech, Office 365, Hubspot, Asana, Land Glide, Placer AI, Rippling, CivicServe, and approved AI tools.

+ This increase allows staff to identify and implement tools needed to maximize efficiency and include items such as incentive analytics tools, AI, social media management, project management, and graphic design, etc.

Professional Services*: This item includes legal and professional services, including general counsel's fees and expenses, as well as legal notices in *Hays Free Press*. Buda EDC contracts services with professionals/firms for specific projects/tasks, such as outsourced consulting services such as Human Resources and IT, strategic planning, engineering, research, prospect studies, or other needed studies.

**A budget amendment of $45,000 was approved in FY 26.*

+ This increase is due to the addition of contracted support for The HIVE and additional legal budgeting needs.

designated services: *operations (cont.)*

Rental of Equipment: Equipment rentals and maintenance program fees.

+ This increase is due to additional equipment at EDC owned or managed facilities. This does NOT include the start-up costs of new equipment that has yet to be identified for The Depot on Main and new Buda EDC HQ.

Travel & Seminars: EDC Board and staff participate in annual educational training or seminars to expand knowledge and expertise in economic development, including but not limited to:

- **Annual Training/Seminars:** Oklahoma University Economic Development Institute (OU EDI), TEDC, and IEDC courses, conferences, and webinars; the Basic Economic Development Course and Sales Tax Workshop; and other training as available.
- **Conferences/Tradeshow registration:** TEDC, IEDC, and SEDC, as well as local and regional conferences such as ICSC, Austin Retail Live, Team Texas, the State of Texas, and HCEDP.
- **Travel and related expenses:** airfare, hotel, mileage, and other travel-related costs to attend conferences, tradeshows, inter-city benchmarking trips, and marketing trips.

+ Increase projected due to organizational growth for expanded program delivery capacity.

Service Fees: This line item accounts for the fees associated with the Bank account and maintenance along with fees associated with revenues collected via online credit card transactions and processing for events and facility rentals.

Utilities – General: This line accounts for all fees and expenses associated with utilities at EDC owned or managed locations to include water and wastewater, gas, electric, security monitoring, internet, trash, etc.

+ This increase is due to organizational growth and expanded program delivery capacity associated with new facilities.

Storage & Rental: A facility use agreement is in place for the space the EDC rents from the City of Buda within City Hall. This includes building maintenance and repair, utilities, groundskeeping, solid waste collection, and related costs are included in this line item and are an annual cost paid to the City of Buda.

– This decrease is due to the anticipated move to the new EDC Headquarters office mid-year.

City Reimbursement – MOU: The memorandum of understanding (MOU) with the City of Buda includes accounting, financial, and investment services, IT services, contracted services (audit, office cleaning, etc.), legal services, and one half of the Development Project Manager position.

+ FY 27, major changes to the following services including: removal of payroll administration and legal from the MOU structure; approximately 20% increase in accounting, finance, and investment; approximately 4% increase in IT support; approximately 5% increase in contracted services; and approximately 5% increase in the Development Project Manager allocation.

designated services: *promotional purposes & marketing*

Texas Local Government Code Section 505.103 (Limitation on Use of Revenues for Promotional Purposes) limits the amount a Type B corporation may spend for promotional purposes to no more than 10 percent (10%) of corporate revenues. However, the Texas Attorney General has authorized the creation of a Promotional Purposes Account by a Type B corporation under which unspent prior-year revenues may be combined with a 10% cap of current year revenues without violating the 10 percent cap. With the approval of this budget, the Buda EDC Board authorizes the creation of the Promotional Purposes Account through which marketing expenditures are made. The Buda EDC Board also authorizes the rollover and use of unspent funds in the Promotional Purposes Account from each fiscal year to the next via the "Rollover Promotional Funds" line.

Based on FY 27 budgeted revenue of approximately $5.2 million, Buda EDC may budget approximately $520,000 for promotional purposes, including marketing.

	2026 Budget	2027 Budget	% Change
Advertising – Marketing	150,000	150,000	-
Professional Services – Marketing	100,000	100,000	-
Chamber of Commerce	25,000	20,000	-20%
Promotional Partnerships	20,000	10,000	-50%
Tourism Promotion*	210,000	239,000	14%
Rollover Promotional Funds	1,000	1,000	-
TOTAL	***$506,000***	***$520,000***	***3%***

Advertising – Marketing: Marketing expenses are funded through this line item for traditional and digital marketing to build awareness of Buda as a destination to visit, shop, dine, establish, relocate, or expand business. Some items include but are not limited to the following: promotional products, event sponsorship and advertising, print advertisements in trade and mainstream press, targeted video marketing, billboards, photography and videography, tradeshow display, and social media advertising.

Professional Services – Marketing: This line item allows staff to utilize subject matter experts to execute marketing campaigns and plans.

Chamber of Commerce: This includes the annual corporate partnership/membership, sponsorships and opportunities to attend, and support, Greater Buda Chamber of Commerce events and activities.

– Due to realigned Chamber activities and sponsorship structure, a slight decrease is reflected.

designated services: *promotional purposes & marketing (cont.)*

Promotional Partnerships: This line item supports qualifying community events and partnership activities hosted by local organizations that promote Buda as a great place to live, work, and do business while supporting community engagement and economic vitality. Examples include Juneteenth, Black History Month, Blue Santa, Austin Angels, etc.

– A decrease is proposed as the full amount has not been used in previous budget cycles.

Tourism Promotion*: This budget item allows financial support of large-scale events in Buda with a production value of at least $100,000 and ticket sales of 2,500 and up. Events located in the heart of Buda, creating foot traffic for local businesses from tourists attending events may submit for consideration. Additionally, the Sun Radio Southbound monthly live music series, the Buda Magazine and large-scale tourism attractions are included in this item as they expand tourism reach and interest.

**A budget amendment of $14,000 from FY 25 budget was rolled over to FY 26.*

+ This increase is due to additional opportunities to partner with complementary organizations to encourage visitors to Buda and to satisfy the requirement to budget the maximum promotional purposes line item as a placeholder for rollover of funds

Rollover Promotional Funds: This item allows unused promotional and marketing funds to rollover to the next fiscal year, as described above.

designated services: *authorized projects/programs/incentives*

	2026 Budget	2027 Budget	% Change
Recruitment	100,000	100,000	-
Incentives - LEAP Small Business*	276,400	275,000	-1%
Incentives - Large Business	200,000	200,000	-
Incentives - Contingency	25,000	15,000	-40%
Incentives - Buda Brand	50,000	10,000	-80%
Incentives - RISE	50,000	25,000	-50%
Incentives - Retail & Restaurant	50,000	25,000	-50%
Business Retention & Expansion	150,000	150,000	-
Business Development - Pro. Downtown	700,000	300,000	-57%
Business Development - Pro. Catalyst	25,000	5,000	-80%
Recreation / Community Enhancement	150,000	50,000	-67%
City Reimbursment – CIP Projects	100,000	50,000	-50%
+ THRIVE*	*105,000*	*55,000*	*-48%*
TOTAL	***1,881,400***	***1,160,000***	***-38%***

– The FY 27 budget above reflects a continued effort to right-size projected expenditures related to authorized projects, programs, and incentives while maintaining the flexibility needed to support future economic development opportunities. Many incentive and development agreements approved by the Buda EDC span multiple years between project approval, contract execution, development activity, and the start of reimbursement or payment obligations.

The line items included in this section are primarily budget placeholders intended to provide initial funding capacity and allow for timely response to prospective projects, recruitment opportunities, and approved programs when needed. Public notice of these categories is also required as part of the EDC Board and City Council approval process and this budget meets that requirement.

As individual projects or programs are formally approved, the Buda EDC Board considers a corresponding budget amendment and appropriates the necessary funding at that time. Approved obligations are then transferred into long-term contractual obligation accounts or reserve allocations, which are detailed separately within the budget narrative under Contractual Obligations for Sales Tax Incentives (pg. 33) and Cash Reserve Estimates (pg. 34)

Overall, the FY 27 budget reflects a more conservative and targeted approach to projected incentive and project funding, with total authorized project and incentive allocations decreasing from $1.95 million in FY 26 to $1.16 million in FY 27, a reduction of approximately 46 percent.

designated services: *authorized projects/programs/incentives (cont.)*

Recruitment: This line item supports Buda EDC's recruitment program focused on business types identified in our Target Industry Analysis and Strategic Plan. Expenditures include site selector relationship development, familiarization tours, company visit hosting, grand opening and ground-breaking support, and site consultant gifts and follow-up. Maintaining this investment level supports the relationship infrastructure and travel required to keep all active recruitment tracks moving forward.

Incentives – Local Enterprise Assistance Program (LEAP) Small Business*: The purpose of this program is to assist new or existing Buda-based businesses to achieve growth and expansion by promoting new development, business expansion, and renovation of existing buildings or businesses in accordance with the program guidelines and City of Buda building regulations. These incentives are awarded in amounts up to $10,000 if the LEAP Small Business Committee makes the recommendation and the Buda EDC Board finds the incentives promote new or expanded business development in Buda.

**$1,400 in unspent FY 25 program funds was carried forward into FY 26 in accordance with the Buda EDC Rollover Policy.*

Incentives – Large Business: This program offers economic development incentives over $10,000 as recommended by the joint Buda EDC/City Incentive Taskforce and approved by Buda EDC Board and City Council. Economic development incentives are awarded consistent with the guidelines adopted by the EDC and the City.

Incentives – Contingency: This line item provides economic incentive assistance to local businesses affected by declared city, county, state, or national emergencies (e.g., COVID-19, Storm Uri).

– This item is being decreased to better align with other programs.

Incentives – Buda Brand Program: This program helps Buda businesses update their marketing materials and branding, such as websites, printed materials, boxes and bags, signage, and other public-facing marketing updates to clearly state, "This product was proudly "Made in Buda!".

– This item is being decreased to better align with other programs.

Incentives – Recruiting & Investing in Skilled Employment (RISE): This program provides pre-established incentives for high-paying, target-industry specific jobs in advanced manufacturing, knowledge-intensive business services (KIBS), and arts and entertainment while also promoting the utilization of existing facilities and commercial spaces.

– This item is being decreased to better align with other programs.

designated services: *authorized projects/programs/incentives (cont.)*

Incentives – Retail & Restaurant: This program is still under development and would require final approval from the EDC Board and City Council. The program intent is to provide pre-established incentives aimed at attracting destination retail and restaurants to existing commercial spaces and properties currently in the planning and development stage. Possible incentive options include tenant finish-out reimbursement and lease buy-down assistance.

– This item is being decreased to better align with other programs.

Business Retention & Expansion (BRE): This program promotes the retention and expansion of existing Buda businesses to increase jobs and sales tax generation through the following activities: hosting events and trainings, legislative activities, networking and community building, celebrating anniversaries and special days, an annual business appreciation event, Shop Small/Shop Local events, Buda Early Entrepreneur (BEE) Market, small business and economic development week activities, workforce development, job fairs, and Entrepreneur Camp. The program also encompasses the activities of the Home for Innovators Visionaries and Entrepreneurs (HIVE) and the expansion of program offerings which include an incubator program, business coaching support, and increased networking events to continue supporting the Buda entrepreneur ecosystem. It also supports a limited number of local businesses by paying a portion of their first-year Chamber membership and Chamber efforts to support networking opportunities for existing businesses.

Business Development – Project Downtown: This program promotes new or expanded business development in Buda's Downtown Business District and may include expenditures for land, buildings, equipment, facilities, improvements, targeted infrastructure, parking, architectural design, utility relocations, infrastructure design, and construction, building design and construction, professional studies related to any of the above, and any other expenditures that the Buda EDC Board finds are appropriate to accomplish the objectives of the project. This includes projects focused on the findings of the downtown master plan/comprehensive plan to assist property owners in designated areas with site/concept plans. Buda EDC proposes to fund upgrades to businesses and infrastructure. Buda EDC also proposes to support the Austin Street Project and the Future Land Improvement Program (FLIP) which is an incentive program to convert existing residential properties to maximize commercial usage.

– A decrease is proposed to better align with the number of annual opportunities available for program utilization.

Business Development – Project Catalyst Buda EDC and the City will work to prioritize properties to promote to site selectors and regional partners by creating site plans, design concepts, and desired City uses that meet target industry, highest and best use, and community goals.

– A decrease is proposed as some of the identified properties have begun development. This is a long-term project, as it will take time to create a plan and prepare items needed to support future development.

designated services: *authorized projects/programs/incentives (cont.)*

Recreational/Community Enhancements: This program funds recreational and community enhancement projects, such as park improvements, art installations, and other qualifying projects. To disperse these funds, a formal request to and approval from the Buda EDC Board would be needed.

– A reduction is proposed as this line is a placeholder until a project is identified, there is not yet an estimate of costs. Any Recreational/Community Enhancement project over the budgeted amount would require a budget amendment with EDC Board and City Council approval.

City Reimbursement – CIP Projects: This line supports City of Buda Capital Improvement Projects (CIP) that align with its economic development initiatives, each project is reviewed on a case-by-case basis, with a budget amendment if approved by the Buda EDC Board.

– A reduction is proposed as this line is a placeholder until a project is identified, there is not yet an estimate of costs. Any CIP project would require a budget amendment.

***+ THRIVE – Targeted Help for Retention, Innovation, Ventures and Entrepreneurs*:** This program was approved by the EDC Board and City Council in January 2026 to create a 0% interest small business loan program through a partnership with LiftFund. The EDC only pays LiftFund for the interest on the businesses awarded loans.*

**A budget amendment for $105,000 was approved in FY 26 with the creation of this program.*

– A reduction is proposed as this line is a placeholder and utilization of the fund is determined by the number of approved projects in this program. As of May 31, 2026, one THRIVE recipient has been approved.

capital outlay

	2026 Budget	2027 Budget	% Change
Capital Outlay – Land	150,000	100,000	-33%
TOTAL	***$150,000***	***$100,000***	***-33%***

Capital Outlay – Land: Project Land was approved to fund the purchase and future development of real property in the City of Buda or its extraterritorial jurisdiction to promote or expand new business development. The funding must be used for earnest money, option fees, and due diligence activities. Further funding requires approval from the EDC Board and Buda City Council as outlined in the Sale or Purchase of Land Policy as approved by the Buda EDC Board and Buda City Council.

– This decrease better aligns with actual usage for the due diligence activities and expenses required prior to the closing of real property transactions.

contractual payouts: *fy 27 sales tax estimate*

	2026 Budget	2027 Budget	% Change
Est. Combined Contract. Payouts	527,800	472,475	-10%
TOTAL	**$527,800**	**$472,475**	**-10%**

Est. Combined Contractual Payouts: This line includes previously committed programs and incentives, including sales tax agreements, 380 agreements, performance agreements, etc. To protect each business's sales tax information, this estimate is presented in aggregate based on the estimate provided in the City of Buda's revenue projections.

Active Agreements with Estimated FY 27 Payments:

- **Tap In:** 100% of sales tax receipts generated (10/2029)
- **Dupre Local Government Corporation/Cabela's TIRZ:** 85% of sales tax receipts generated (7/2030)
- **Sunfield Development/2428 Partners:** 50% of sales tax receipts generated (12/2030)
- **US Foods:** 25% of incremental sales tax receipts generated due to expansion project (est. 12/2037)
- ***+ Najar 13 LLC dba Treze:*** *100% of sales tax receipts generated within the first 3 years and 75% of sales tax receipts generated in the last 2 years after receiving Certificate of Occupancy (est. 10/2031)*

Active Agreements Not Anticipated to Begin Payments in FY 27:

- ***+ 108 N Main LLC:*** *75% of sales tax receipts generated for 4 years after receiving Certificate of Occupancy (est. 5/2031)*
- ***+ Happy Buda on the Creek LLC/ The Roundabout:*** *50% of sales tax receipts generated for 10 years after receiving Certificate of Occupancy (est. 2038)*
- ***+ HEB:*** *60% of incremental sales tax receipts generated due to new location project for 30 years after receipt of Certificate of Occupancy anticipated to begin once store is open in 2028 (est. 2059)*

2026–2027 BUDGET

NET REVENUE

	FY 26 Budget	FY 27 Budget	% Change
Beginning Fund Balance	***$14,524,295***	***$6,487,345****	**-55%**
Total Revenue	**$5,087,000**	**$5,206,200**	**2%**
Expenditures			
Salaries & Benefits	1,246,150	1,512,200	21%
Supplies & Materials	46,000	68,000	48%
Repair & Maintenance	25,000	50,000	100%
Designated Services			
Operations	731,600	866,300	18%
Promotional Purposes & Marketing	506,000	520,000	3%
Programs / Projects /Incentives	1,951,400	1,160,000	-41%
Capital Outlay	150,000	100,000	-33%
Contractual Payouts: Sales Tax Est	527,800	472,475	-10%
Total Expenditures	**$5,183,950**	**$4,748,975**	**-8%**
Net Revenue (Expenditures)	**$(96,950)**	**$457,225**	
Est. Ending Fund Balance	***$14,427,345***	***$6,944,570***	**-52%**
Unencumbered Cash Reserves	1,295,488	1,187,244	-8%
Contractual Payouts: Cash Reserves Est	7,940,000	1,185,000	

**Beginning fund balance for FY 27 assumes 100% payout of all budgeted expenses and cash reserve obligations from FY 26.*

Unencumbered Cash Reserves: Per the bylaws, the Buda EDC shall maintain unencumbered cash reserves equivalent to three months of operating expenditures including outstanding liabilities such as financial incentive payments owed under performance agreements. This is calculated by taking Total Expenditures, dividing by twelve and multiplying by three for a conservative estimate of Unencumbered Cash Reserves. This calculation is intentionally conservative, as it includes all projected expenditures within the annual budget. In the event reserves were needed, the organization's primary obligations would be personnel costs, building operations, and existing contractual commitments. Discretionary spending, non-essential projects, and other controllable expenditures could be reduced, delayed, or eliminated as necessary to preserve cash flow and maintain operational stability.

OTHER FINANCIAL ITEMS

contractual payouts: *fy 27 cash reserves estimate**

	2026 Budget	2027 Budget	Remaining Obligation	Total Obligation
Tap In	150,000	-	-	150,000
Robertson Land Development	130,000	-	-	250,000
Futronic USA	300,000	300,000	-	600,000
Happy Buda on the Creek LLC/ The Roundabout	150,000	-	-	150,000
ATX Packaging	42,000	-	-	42,000
Train Depot	3,100,000	-	-	3,100,000
Sportsplex Expansion	3,000,000	-	-	3,000,000
South Loop 4 Water/Wastewater	328,000	-	-	328,000
FM 2770 Water/Wastewater	540,000	-	-	540,000
+ Perseus Defense	200,000	75,000	225,000	500,000
+ ArenaMan Development	-	250,000	-	250,000
+ TerraFirma	-	100,000	312,500	412,500
+ 108 N Main Street LLC	-	200,000	-	200,000
+ US Foods	-	60,000	435,000	495,000
+ Corner On Main	-	200,000		200,000
+ Capital Outlay – Buildings & Grounds (Buda EDC HQ)	2,800,000	-		-
TOTAL	**$7,940,000**	**$1,185,000**	**$972,500**	**$10,217,500**

Unspent FY 26 funds will carry forward into FY 27 budget in accordance with the Buda EDC Rollover Policy for Existing Contractual Obligations as described under Budget Operations.* ***No additional funding requested in this budget.*

contractual payouts: *fy 27 cash reserves estimate (cont.)*

Tap In: $150,000 was approved in incentives for 7,000 sq ft destination golf entertainment event space. Anticipated full payment in late FY 26.

Robertson Land Development: $250,000 was approved in incentives for utility relocation and capital improvements to the 112 Main Street building. Anticipated full payment in late FY 26.

Futronic USA: $3,000 per job was approved in incentives for up to $600,000 (est. 12/2036).

Happy Buda on the Creek LLC/The Roundabout: Up to $150,000 was approved in incentives for a traffic signal at RM 967 and Oyster Creek.

ATX Packaging: $3,000 per job in incentives was approved up to $42,000 for expansion.

Train Depot: $3,100,000 was approved in FY 26 for the historic 1884 train depot to complete all necessary renovations and site improvements, now called The Depot on Main. Anticipated full payment by December 2026.

Sportsplex Expansion Project: An additional $1,500,000 was committed for a total of $3,000,000 in FY 26 to support the expansion of facilities to enhance the ability to support larger-scale tournaments that generate sales and hotel occupancy tax. Anticipated full payment in late FY 26.

South Loop 4 Water/Wastewater: This capital improvement project received Congressional Appropriation Funding to construct two wastewater lines along South Loop 4 to provide economic development opportunities. Buda EDC committed to pay 20% of the overall project, up to $328,000. This has been carried over since 2022 as the project is pending completion.

FM 2770 Water/Wastewater: A funding agreement was approved in FY 25 for design fees related to the FM 2770 water/wastewater project. Anticipated full payment in late FY 26.

+ Perseus Defense: *Approved in October 2025, $25,000 in permit fees or buildout plus an additional $175,000 in tenant finish out costs not to exceed an incentive of $200,000; jobs incentive for up to 120 jobs in 3 years not to exceed $300,000.*

+ ArenaMan Development: *Approved in October 2025, incentive not to exceed $250,000 in infrastructure improvements to be paid at project completion.*

+ TerraFirma: *Approved in January 2026, incentive not to exceed $100,000 in tenant improvements and RISE incentive for high paying jobs not to exceed $312,500.*

+ 108 N Main LLC: *$200,000 in construction incentives was approved in FY 26.*

+ US Foods: *A jobs incentive for up to 165 jobs in 10 years not to exceed $495,000.*

+ Corner on Main: *Approved in July 2025, incentive not to exceed $200,000 in tenant finish out support.*

+ Capital Outlay – Buildings & Grounds (Buda EDC HQ): *This line supports the purchase and remodeling of the new Buda EDC Headquarters facility at 1750 RM 967.*

BŪDA TX

Economic Development Corporation

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